



DEB COMPANY LIMITED

INTEGRATED ENGINEERING • TECHNOLOGY • SUPPLY • BUSINESS
SOLUTIONS

"Delight Extra Miles for Better Services"

Dar es Salaam, Tanzania
Tel: +255 765 277 789 / 746 055
217
Email: info@deb.co.tz
Web: www.deb.co.tz

1. EXECUTIVE OVERVIEW & CORPORATE PROFILE

DEB Company Limited is a premier Tanzanian multi-disciplinary engineering and technology enterprise delivering high-impact solutions across **Enterprise ICT Services, Cybersecurity, Telecommunications, Electrical Power & Energy Systems, Electronic Security, and Technical Procurement**. DEB connects certified professional engineering oversight with direct field implementation and disciplined supply-chain coordination, providing single-source accountability from initial requirement capture through full project lifecycle support.

2. VISION, MISSION & STRATEGIC OBJECTIVES

Corporate Vision

To be the benchmark technology, engineering, and digital systems partner in East Africa, delivering uncompromising engineering precision, resilient cybersecurity architecture, and operational reliability across public, corporate, and international development sectors.

Corporate Mission

To plan, architect, deploy, secure, and maintain enterprise infrastructure and technology solutions through certified professional competence, strict specification discipline, agile response, and international quality standards.

3. CORE VALUES & OPERATIONAL PILLARS

Technical Integrity & Regulatory Compliance

Absolute adherence to statutory regulations, national procurement standards (NeST/PPRA), and international engineering frameworks.

Security & Operational Resilience

Designing systems, networks, and electrical power solutions built with fault tolerance, defense-in-depth, and business continuity.

Multi-Disciplinary Agility

Rapid mobilization and integrated execution across enterprise technology, security, power engineering, and technical logistics.

Lifecycle Accountability

End-to-end responsibility spanning site surveys, engineering design, certified sourcing, rigorous testing, and long-term SLA support.

4. CORPORATE LEGAL, TAX & COMPLIANCE FRAMEWORK

Statutory / Regulatory Pillar	Institutional Compliance Status	Governing Authority
Corporate Incorporation	Fully incorporated under the Companies Act as a Private Limited Company.	BRELA (Tanzania)
Tax & Revenue Compliance	Active Taxpayer Identification Number (TIN), VAT Registration & Valid Tax Clearance.	Tanzania Revenue Authority (TRA)
Engineering Oversight	Operations governed by registered Professional Engineers (PE) across power & systems.	Engineers Registration Board (ERB)
ICT Regulatory Standards	Certified ICT professionals and standards-aligned information security frameworks.	ICT Commission (ICTC)
Social Security & Labor	Fully compliant employer adhering to national statutory workplace welfare regulations.	NSSF, WCF & OSHA
Public Procurement	Registered supplier and service provider on national electronic procurement portals.	PPRA / NeST System



DEB COMPANY LIMITED

CORE TECHNICAL COMPETENCIES & SOLUTIONS ARCHITECTURE

"Delight Extra Miles for Better Services"

Enterprise Capabilities

ICT • Cyber • Power • Security • Supply

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5. CORE TECHNICAL COMPETENCIES (ICT CENTRIC)

DEB Company Limited organizes its specialized capabilities into structured, outcomes-driven technical verticals designed for institutional and enterprise tenders:

1. Enterprise ICT & Network Infrastructure

- Structured cabling (Cat6A/Cat7), optical fiber backbones & OTDR testing.
- LAN/WAN, SD-WAN architecture, enterprise Wi-Fi 6 & high-density wireless.
- Enterprise servers (rack/blade), SAN/NAS storage & virtualization (VMware/Hyper-V).
- Hybrid cloud migration, database administration, Disaster Recovery & backup setups.
- Tier-2 / Tier-3 systems support, IT Service Desk workflows & preventive SLAs.

2. Cybersecurity & Digital Governance

- Vulnerability Assessments & Penetration Testing (VAPT) across endpoints & networks.
- Next-Generation Firewall (NGFW) deployment, traffic segmentation & DMZ setups.
- Endpoint Detection & Response (EDR), SIEM integration & Zero Trust security.
- IT internal audit readiness, cybersecurity policy formulation & user risk training.
- Information systems security management aligned with global baseline standards.

3. Electrical, Power & Renewable Energy

- Commercial and industrial electrical installations, distribution boards & earthing.
- Power continuity: Online double-conversion UPS, standby generators & ATS panels.
- Solar photovoltaic (PV) setups, hybrid inverters & battery energy storage systems (BESS).
- Power quality audits, harmonic analysis, electrical safety compliance & testing.
- Preventive electrical maintenance, load balancing & statutory certification.

4. Electronic Security & Surveillance Systems

- Commercial IP CCTV design, AI video analytics, NVR storage & remote monitoring.
- Perimeter electric fencing, high-voltage energizers & multi-zone alarm integration.
- Biometric access control, multi-door controllers, turnstiles & time-attendance.
- Automated boom barriers, RFID vehicle access & intelligent video intercoms.
- Scheduled preventive maintenance, sensor calibration & rapid fault remediation.

5. Fleet Telematics & Mobile Visibility

- Enterprise GPS tracker installation, telemetry integration & fuel sensor calibration.
- Real-time tracking platform, route playback, historical logs & custom geofencing.
- Automated operational alerts: Overspeeding, idling, tamper detection & maintenance.
- Fleet utilization dashboards, diagnostic reporting & remote device diagnostics.

6. Specification-Driven Procurement & Logistics

- Direct sourcing of enterprise IT hardware, networking gear, servers & peripherals.
- Electrical switchgear, protection devices, industrial cables & power components.
- Specialized technical equipment, diagnostic systems, office automation & supplies.
- Special-order international procurement, customs clearance & site delivery management.

6. SPECIALIZED TECHNICAL & DIAGNOSTIC EQUIPMENT SUPPORT

DEB coordinates specialized technical maintenance assignments delivered within verified professional competence. Demonstrating this capability, DEB successfully delivered technical servicing and specialized maintenance of operational **X-Ray healthcare diagnostic equipment in Kasulu, Kigoma for IOM – UN Migration**, ensuring high diagnostic uptime and strict safety adherence.



DEB COMPANY LIMITED

PROJECT EXECUTION, INDUSTRY EXPERIENCE & GOVERNANCE

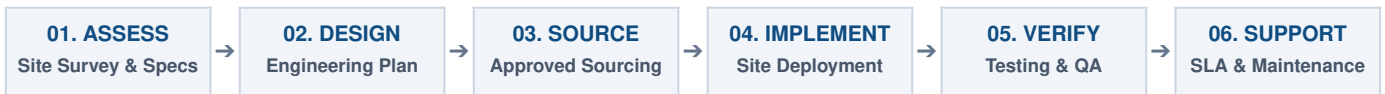
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Quality & Accountability

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7. STRUCTURED PROJECT DELIVERY FRAMEWORK



8. INDUSTRY EXPERIENCE & SELECTED CLIENT TRACK RECORD

Client / Sector	Engagement Scope & Delivered Capabilities	Operational Value Delivered
IOM - UN Migration (Kasulu, Kigoma)	Specialized maintenance, servicing, calibration, and support for operational X-Ray healthcare equipment .	High diagnostic availability and strict adherence to international safety standards.
Barrick Gold Tanzania (Mining Sector)	Specification-driven procurement and supply of operational hardware, electrical equipment, and mine-site technical items.	Guaranteed supply continuity meeting stringent industrial mining safety requirements.
Government & Public Sector (Ministries & Agencies)	Enterprise ICT infrastructure, power continuity (UPS/Generators), network hardening, and electronic security surveillance.	High-availability public service operations, data confidentiality, and physical security.
Commercial & Enterprise (Corporate Sector)	Structured fiber/copper cabling, CCTV surveillance, biometric access control, Wi-Fi 6 rollouts, and vehicle fleet telematics.	Enhanced operational visibility, physical safety, and optimized mobile asset control.

9. QUALITY ASSURANCE, HEALTH, SAFETY & GOVERNANCE (HSE)

Professional Technical Governance

Technical execution is led and reviewed by registered Professional Engineers (PE) and certified ICT specialists.

Specification Discipline & Testing

Rigorous adherence to approved client specifications, eliminating unauthorized substitutions via formal sign-off gates.

Health, Safety & Environment (HSE)

Strict enforcement of OSHA guidelines, mandatory PPE on all technical sites, and zero-accident occupational protocols.

Corporate Compliance Documentation Pack

Maintains an active corporate qualification dossier (BRELA, TRA Tax Clearance, NSSF, WCF, ERB, and audited accounts).

DEB COMPANY LIMITED

Integrated Solutions • Reliable Delivery • Professional Excellence

Tender Submissions & Business Inquiries:

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